City of Newton



Mayor

Newton, Massachusetts Community Preservation Program FUNDING REQUEST

| X PRE-PROPOSA |
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| PROPOSAL |
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Last updated December 2014.

Please submit this completed file directly – do not convert to PDF or other formats.

For full instructions, see www.newtonma.gov/cpa or contact us:

Community Preservation Program Manager,

City of Newton Planning & Development Department, 1000 Commonwealth Ave., Newton, MA 02459 aingerson@newtonma.gov 617.796.1144

You may adjust the space for each question, but the combined answers to all questions on this page must fit on this page.

| Project TITLE | Newton Homebuyer Assistance Program (citywide) | | | | |
|--------------------|--|---|--------------|------------------------------|--|
| Project CONTACTS | Name & title or organization | Email | Phone | Mailing address | |
| Project Manager | Eve Tapper, Associate Director of Planning and Development Department | etapper@newtonma.gov | 617-796-1139 | Newton Planning Dept. | |
| Other Contacts | Robert Muollo Jr. ,Interim Housing Programs Mgr. | rmuollo@newtonma.gov | 617-796-1146 | Newton Planning Dept. | |
| Project | A. New CPA funds requested: | B. CPA funds remaining from prior appropriations: | | C. Total project cost (A+B): | |
| FUNDING | \$992,000 | \$533,000 | | \$1,525,000 | |
| Project SUMMARY | Summarize the project's main tasks, components or features. You may provide more information in attachments, but your SUMMARY MUST FIT IN THE SPACE BELOW. | | | | |

The City of Newton's Homebuyer Assistance Program currently helps qualified households at or below 80 percent of area median income to buy a home in Newton by providing up to \$150,000 in down-payment assistance. Assistance is based on household size and the participant's income and assets, cost of the property, and mortgage amount and terms. Each assisted homebuyer agrees to a deed restriction that keeps the unit's resale price affordable at the same income level, in perpetuity. Funds are now allocated by lottery, and all units are pre-approved for the state's Subsidized Housing Inventory.

In 2013, the CPC and Board of Aldermen approved the current subsidy limits and other program changes, along with \$475,000 in new funding. Three households were chosen by lottery in August 2014. Unfortunately, over the past six months none of these households has been able to find a unit which is affordable to them, even with a subsidy.

The current program guidelines were designed in fall 2012, based on the \$399,000 median sales price for a twobedroom condominium in Newton in 2011. By the end of 2014 this price had risen by 20% to \$480,000. During the same period, the income of a household at 80% of area median income in greater Boston increased by less than 5%. While almost half of the two- and three-bedroom condos that sold in 2014 cost \$450,000 or less, to afford one of these units, a program participant would need a subsidy of up to \$250,000. Therefore, staff recommends that the maximum subsidy for a three-bedroom unit be set at this figure. A comparable limit will be determined for twobedroom units when the full proposal is submitted. This funding request will bring the total amount of available funds for the program to just over \$1.5 million, which will allow us to assist up to six households.

Finally, staff is requesting that the CPC consider a full proposal for these program changes and additional funding offcycle due to the volatile housing market so that housing prices will not once again outrun the program's maximum subsidies. We further propose that the maximum subsidies be allowed to rise up to 20% in line with increases in housing prices. This may mean, however, that we will assist fewer than six households. If the market rises more than 20%, staff would return to the CPC and the Board of Aldermen for further review of the per unit subsidy limit.

These changes would allow the program to continue its successful 14-year history of helping moderate-income households in Newton find an affordable home and growing the City's supply of permanently affordable properties, at a cost per unit that is extremely competitive with Newton's other available options for achieving these goals.

(For staff use) date rec'd: 9 pm, 23 January 2015

| Project TITLE | Newton Home | ebuyer Assista | nce Program | 1 | | |
|--|----------------------|---|--------------------|-------------------|-----------------|---|
| USE of | CPA FUNDS | HISTORIC RESOURCES | OPEN SPACE | Of | RECREATION LAND | COMMUNITY HOUSING |
| | acquire | | | | | |
| Check all | create | not allowed | | | | ✓ |
| That applies. | preserve | | | | | |
| | rehabilitate/restore | | Consult staff. | | | |
| expanding the second se | ne socio-economic | , cultural and rac reate homeowne p. 6 of the <i>2008</i> | ial diversity in I | Newto nities f | for low-, mo | .23," Supporting and oderate-, and middle- |
| COMMUNITY CONTACTS | | re than 1 should be | a supervisor, emp | loyee o | or current work | oject and its manager's k colleague of the project specific proposal. |
| Name & title | or organization | Ema | ail | | Phone | Mailing address |
| Maryann O'Coi | nnor | | | | | 101 Hawthorn Street, |
| · | | | | | | Newton, Ma |

Source of Funds

Leanne Chaves

NON-CPA

FUNDING

Newton, Ma

Amount

75 Norwood Ave B

Newton, Ma 02459

Status of Funding

(requested, expected,

confirmed)

| Project TITLE Newton Homebuyer Assistance Program | | | | |
|---|---------------------------------|---|--|--|
| | SUMMARY CAPITAL/DEV | ELOPMENT BUDGET | | |
| | Uses of Fe | unds | | |
| Administrative Co | osts - total | \$44,750 | | |
| Grants to Homeb | uyers – total, based on: | \$1,480,250 | | |
| | | | | |
| | D. | TOTAL USES (should equal C. on page 1.) \$1,525,000 | | |
| | Sources of | | | |
| CPA – remaining | funds from prior appropriations | \$533,000 | | |
| CPA – new funds | requested | \$992,000 | | |
| | E. TO | OTAL SOURCES (should equal D. above) \$1,525,000 | | |
| Project TIME | LINE Phase or Task | Season & Year | | |
| Submission of ful | l proposal | March 2015 | | |
| CPC public hearin | ng & approval | April 2015 | | |
| Board of Alderme | en appropriation | June 2015 | | |
| Revise Program G | Guidelines | July 2015 | | |
| Submit revised G | uidelines to State | July 2015 | | |
| Advertise new lot | itery | August 2015 | | |
| Hold Lottery and Select New applicants | | September 2015 | | |
| Homebuyers look for properties | | October 2015-February 2016 | | |
| Properties inspected and approved | | December 2015-April 2016 | | |
| Homebuyer Financing commitment finalized | | January-May 2016 | | |
| State reviews Loa | in Documents and Closing | February-June 2016 | | |

Attachments below are required with the full proposal.

| Project TITLE | Newton Homebuyer Assistance Program | | | | |
|--|---|---|--|--|--|
| | | | | | |
| | PROJECT FINANCES printed and as computer spreadsheets, with both uses & sources of funds | | | | |
| Full proposals: detailed budget attachments REQUIRED. | contingencies, and (in-kind contribution) operating/mainstants | development pro forma/capital budget: include total cost, hard vs. soft costs and contingencies, and project management – amount and cost of time from contractors or staff (in-kind contributions by existing staff must also be costed) operating/maintenance budget, projected separately for each of the next 10 years (CPA funds may not be used for operations or maintenance) | | | |
| | | SPC | ONSOR FINANCES & QUALIFICATIONS | | |
| REQUIRED for all full proposals. | for sponsoring department or organization, most recent annual operating budget (revenue & expenses) & financial statement (assets & liabilities); each must include both public (City) and private resources ("friends" organizations, fundraising, etc.) | | | | |
| | for project manager: relevant training & track record of managing similar projects | | | | |
| OPTIONAL for all proposals. | LETTERS of SU | JPPORT | from Newton residents, organizations, or businesses | | |
| REQUIRED for all proposals involving City govt., incl. land acquisition. | CAPITA IMPROVEMEN | | current listing/ranking & risk factors for this project | | |
| | COVER LETTER | from head of City department, board or commission confirming: current custody, or willingness to accept custody, of the resource and commitment of staff time for project management | | | |
| | SITE CONTROL, VALUE & DEED RESTRICTIONS | | | | |
| REQUIRED. | Planning Dept. o subsidized unit. | commitme | nt to a permanent deed restriction for affordability on each | | |